

2023 Construction Industry Conference Schedule Tuesday, November 14, 2023–10:00am-4:00pm Industry Conference Illinois Institute of Technology-Hermann Hall, 3241 S. Federal Street, Chicago, IL 60616

	Industry Conference Illinois Institute of	Technology-Hermann Hall, 3241 S. Federal Street, Chicago, IL	60616
Тіме	LOCATION	Αсτινιτγ	Speakers
9:00am—2:00pm	Main Lobby	REGISTRATION	
		Everyone must stop at registration	
9:00am—10:30am Requires Full Conference Pass and Orange Wristband or Blue Wristband	Field Room	CONTINENTAL BREAKFAST	
10:00am—11:50am 1:20pm-4:00pm Closed During Lunch	Hermann Gallery Main Lobby	EXHIBIT AREAS	
<b>11:05am—11:45am</b> <b>1:20pm-4:00pm</b> Requires Full Conference Pass and Orange Wristband Or Yellow Wristband	Expo Hall	PRIVATE ENGAGEMENT SESSIONS	
Morning Sessions			
10:00am-10:50am			
Requires Full Conference Pass and Orange Wristband	McCormick Ballroom	Opportunities Presentation "Chicago Department of Aviation"	Presenting: Frank Grimaldi, Deputy Commissioner, Design and Construction, Chicago Department of Aviation.
General Session	Hermann Lounge	"A Path to Wealth Through Federal Contracting" Learn Different Strategies For Securing Federal Contracts. The federal government is the largest buyer In the world. It can be difficult if you are trying to navigate the process on your own. Hear from two firms that can assist you into tap- ping into and winning billions of dollars of federal contracts. And hear from a firm, like yours, on how federal contracting created new sources of revenue for her business.	Moderator: Freida Curry Presenting: Chanel Rose, CEO, Ceare Agency Chris Nelsen, Regional Sales Manager, Proxity Rosemary Swierk, President, Direct Steel and Construction
General Session	Alumni Lounge	"How to Open Up the Path to More Funding" Presenting • BMO Harris Bank • Allies For Community Business • Lending Expert	Moderator: Eric January, CEO, Conduit Investment Advisors Presenting: Letticia Flores Poole, Senior Regional Manager, BMO Harris Bank Christopher Johnson, Senior Community Lender, Allies for Community Business Karl Riley, Lending Expert and Professional Banker
11:00am-11:50am			
General Session	McCormick Ballroom	<ul> <li>Illinois Tollway Department of Diversity and Strategic Development Presentation "Small Business Initiative (SBI)"</li> <li>How to register with the state as a Small Business.</li> <li>How to complete and submit all required documenta- tion for the Small Business Initiative.</li> <li>Resources available for Small Businesses, including the Technical Assistance teams.</li> </ul>	Presenting: Terry Miller, Chief of Diversity and Strategic Development and Marlene Vick, Deputy Chief of Diversity and Strategic Development, Illinois Tollway.
General Session	Hermann Lounge	<ul> <li><i>"Learn How to Tap Into the Millions of Dollars of State and City Contracts"</i> <ul> <li>Learn How State Certification Can Increase Your Business Revenue</li> <li>Learn How Maximize the City of Chicago's <u>Buying Plan.</u></li> </ul> </li> </ul>	Presenting: Jacqueline Umbles, Chicago Department of Procurement Services Dina Garcia, Certification Analyst, Business Enterprise Program, Illinois Commission on Equity and Inclusion
General Session	Alumni Lounge	"Why A Joint Venture Can Help Grow Your Busi- ness And Lead to Tremendous Expansion" Your business may have strong potential for growth that can benefit by forming a JV where each company benefits from the talents and strengths of the other's.	Moderator: Atty. Robert Shipley, Shipley Law Group Presenting: Jimmy, Akintonde, President, UJAMAA Construction Morayma DaSilva, VP Compliance, William Charles and Ragnar Benson Construction Dustin Merritt, Project Executive, Burling Builders
12:00pm-1:20pm			
Requires Full Conference Pass Badge and Orange Wristband or Blue Wristband	McCormick Ballroom	Luncheon Keynote Speaker "Ms. SHARLA ROBERTS" Director of Procurement Diversity University of Illinois and Presentation of the Vanguard Award "Mr. JuanPablo Prieto" Director of Diversity Programs	Master of Ceremonies: Rev. Paul L. Jakes, Jr., D.D. Guest, Alexandria M. Wilson, Acting Executive Director, Illinois Commission on Equity and Inclusion
Afternoon Sessions			
1:30pm-2:20pm			
Requires Full Conference Pass and Orange Wristband	McCormick Ballroom	Opportunities Presentation "Capital Development Board"	Presenting: Jesse Martinez, FEP Administrator, Capital Development Board
Requires Full Access Badge and Orange Wristband	Alumni Lounge	Opportunities Presentation "University of Illinois" "Illinois Institute of Technology"	Presenting: Ebonee White, Assistant Director, Capital Projects and Programs, University of Illinois Kevin Gallagher, Associate Vice President for Facilities, Illinois Institute of Technology
General Session	Hermann Lounge	Opportunities Presentation "Clark O'Neil Terminal 3"	Presenting: Javid Aboutorabi, Director of Community Affairs, Clark Construction Drew Martin Augie Meinzer
2:30pm-3:15pm			
Requires Full Conference Pass Badge and Orange Wristband	McCormick Ballroom	Opportunities Presentation by "Chicago Transit Authority"	Presenting: TaNesheha Marshall, Vice President, RLE Chicago Transit Authority JuanPablo Prieto, Director Diversity Programs
General Session	Alumni Lounge	"Advantages of the Bid Credit Program for Con- tractors and Subcontractors" Presenting Illinois Department of Commerce and Economic Opportunity Illinois Works Bid Credit Program. The ILW Bid Credit Program is designed specifically for contractors working on or interested in working on State of Illinois-funded cap- ital projects. The program offers the opportunity for contractors to earn bid credits by hiring and retaining Illinois Works Pre- apprenticeship Program graduates. Once earned, contractors can submit bid credits as part of their bids for future state funded pub- lic works projects, making them more competitive while giving them a higher probability of winning the projects.	Presenting: Rebecca Bailey, Senior Manager Bid Credit Program, Illinois Works Illinois Department of Commerce and Economic Opportunity
General Session	Hermann Lounge	SOCIAL MEDIA BOOT CAMP "Why It is Important for Your Building Industry Business to Have A Social Media Strategy and Presence"	Presenting: Nia Hall, Social Media Consultant and Manager